



# TODAY FOR TOMORROW

From Vision to Leadership





GUMPOLDSKIRCHEN  
AUSTRIA

# THE KLINGER GROUP

Trust through reliability

KLINGER is an established top leader for sealing, fluid control and fluid monitoring systems. The family business, founded in 1886, presents itself today as a globally active group of companies. Successful collaboration with customers from around the world and business excellence are paramount for the KLINGER Group.

Our global network has production facilities as well as sales and service offices in more than 60 countries.

Characterized by the inherited expertise, our work is guided by high quality requirements and the pioneering spirit of several generations. At the same time, we are constantly expanding our technology and market leadership, always with the objective of increasing customer satisfaction.

We deliver top quality performance combined with passion for excellence – then, now and tomorrow.



# MAKING HISTORY

Visionary through tradition

## 1886 – 1928



In the year 1886 Richard Klinger opens up a small workshop in Vienna.

A mere four years later, he invents the reflex level gauge.

In 1893 the plant in Gumpoldskirchen is put into operation.

Creation of the „KLINGERit“, the revolutionary calendared compressed asbestos fibre gasket material.



## 1928 – 1957



Karl Klinger takes over the business.

KLINGERit-1000“, an oil resistant jointing material with wire mesh, is developed for head gaskets in combustion engines.

The connection to the automotive industry opens up a new market segment – the production of brake pads.

## 1984 – 2012



Merger of the automotive segment with the German market leader Elring.

Opening of a new, modern production plant for large-scale ball valves as an expansion of the R & D unit in Gumpoldskirchen.

Introduction of a revolutionary high-temperature sealing material, KLINGER QUANTUM.

Opening of new subsidiaries in Russia, Thailand and China.



## 1957 – 1984



Hubert Klinger-Lohr becomes the new managing director of the Group.

Expansion of manufacturing sites and build-up of a European distribution network with a 24/7 service.

Development of PTFE sealing materials and introduction of KLINGERSil, the world's first asbestos free jointing material.

Production of large industrial-scale ball valves – Ballostar®.



## 2012 – 2015



Group management under Heinz Scharl, Peter Müller and Christoph Klinger-Lohr.

Strategic acquisitions in target segments. Focus on services and organic growth outside of Europe.

Initialization of Group Innovation and Talent Management programs.



## 2015 – now



Group management with new Executive Board Member Daniel Schibli.

Executing and further expanding our global digitalization strategy.

Strengthening our overarching production and sales networks.

# CREATING VALUE

Our world in figures

€ **520**  
**million**  
annual sales\*

520 million euros in annual sales\* have been generated by the KLINGER Group in the 2018 fiscal year.

\*unconsolidated



**2,400**  
employees

2,400 employees  
work for the KLINGER  
Group worldwide.



**80**  
countries of the  
world to which  
the Group has  
already exported.



**18**  
Production  
Sites



for gaskets, valves,  
instrumentation,  
expansion joints or hoses.



**60**  
countries worldwide hosting  
subsidiaries or a representative  
of the KLINGER Group.

# OUR PRODUCTS

Profit from the highest level of quality



## SEALING PRODUCTS

KLINGER is the world leader in the development, manufacture and distribution of quality sealing products. From the revolutionary development of the compressed fibre gasket to the advanced sealing material technology of today, our portfolio covers the most complete range of industrial sealing materials: NBR/HNBR, graphite, metal, PTFE and other high performance composites. We meet your requirements for outstanding jointing material, today and in the future.



## GASKETS

KLINGER's product portfolio of gaskets remains at the forefront of sealing technologies. Product development, innovation and problem-solving abilities have always been the pillars of our operating philosophy. Gaskets manufactured directly by KLINGER or from KLINGER® materials are found wherever fluids or gases have to be safely contained in pipelines and vessels. Fully committed to this approach, our gaskets ensure reliable and safe operation – without leakages and subsequent harm or material damage.



## INSTRUMENTATION

KLINGER level gauges, originally invented by Richard Klinger more than 110 years ago, still serve to reliably indicate the liquid level in boilers and vessels today. An efficient process operation demands high-performance measurement installations. KLINGER fluid monitoring products stand out from the competition as a result of their excellent mechanical strength and outstanding durability versus alkaline and acid solutions as well as boiler water. Furthermore, continuous quality checks permanently ensure the outstanding measurement performance, long-term stability and the resource-conserving properties of this product range.

## INDUSTRIAL VALVES

Our industrial valve products are “trusted. worldwide.” as a result of their high reliability, long life cycle and extremely low total cost of ownership. KLINGER valves prove themselves every day in a wide range of industrial fields – from district heating to LNG, and right up to the chemical and oil & gas industry. We offer individual solutions for complex applications as well as a wide range of standard products. Our engineering expertise and quality manufacturing practices top off the portfolio.



## EXPANSION JOINTS AND HOSES

KLINGER offers a high-quality portfolio of expansion joints and various types of metal hoses. Understanding the diverse requirements of operators around the world, the offering includes standard designs as well as products specifically tailored to meet customer and industry-specific requirements. Furthermore, the entire range is designed and manufactured in-house, thus ensuring the high quality and reliability of the expansion joints and metal hoses on offer.



## SERVICE & DISTRIBUTION

A comprehensive distribution & service network is a key component of our first-class customer service and an expression of a true understanding of our customer requirements. The KLINGER service offering is fully aligned with the KLINGER quality standards our customers around the world have come to expect and rely on. We are wholly committed to maintaining and continuously improving our high standards with the aid of state of the art equipment and technology.



# KLINGER WORLDWIDE

Technology leadership with service excellence

KLINGER products can be found in many different markets and sectors worldwide. We develop industry and region specific solutions that help make our customers successful today and in the future. Our leading-edge products, the know-how of our specialists and the proximity to our customers are the connecting elements of our market approach. We provide solutions for the following industries:



**GENERAL  
MANUFACTURING**



**CHEMICAL**



**OIL & GAS**



**INFRASTRUCTURE**



**ENERGY**



**PULP & PAPER**



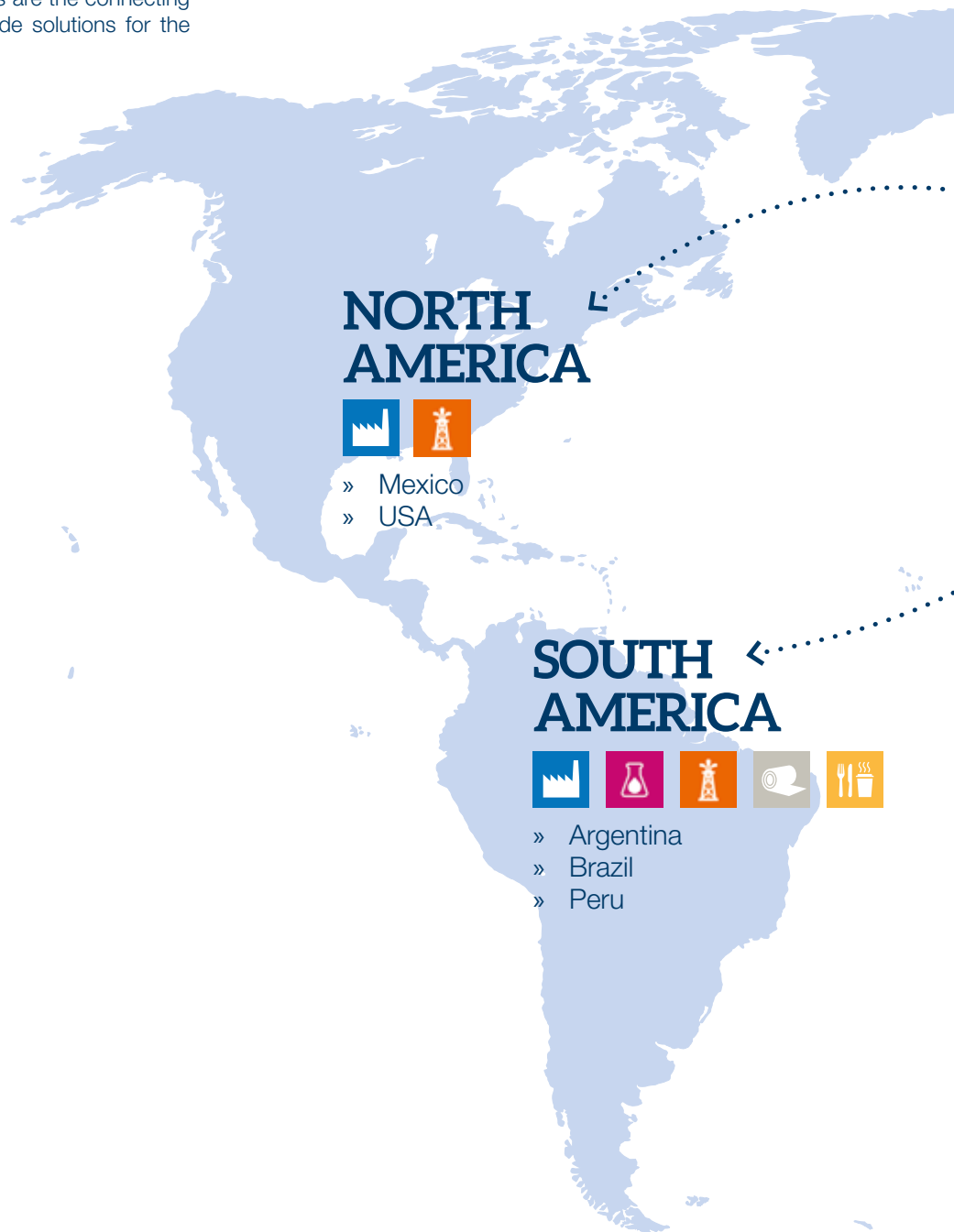
**TRANSPORT**



**PHARMA**



**FOOD & BEVERAGE**



**NORTH  
AMERICA**



- » Mexico
- » USA

**SOUTH  
AMERICA**



- » Argentina
- » Brazil
- » Peru



## EUROPE



- » Austria
- » Belgium
- » Denmark
- » Finland
- » Germany
- » Italy
- » Kazakhstan
- » Norway
- » Poland
- » Portugal
- » Spain
- » Sweden
- » Switzerland
- » The Netherlands
- » United Kingdom

## ASIA



- » China
- » India
- » Singapore
- » Thailand

## MIDDLE EAST & AFRICA



- » Abu Dhabi
- » Angola
- » Kuwait
- » Saudi Arabia
- » South Africa
- » Zambia

## OCEANIA



- » Australia
- » New Zealand

# LIVING SUSTAINABILITY

From words to ways of working

## Mission

We offer safe, reliable products for high end sealing, fluid control and fluid monitoring systems.

## Values

Our values are part of our DNA and serve as a compass for our actions.

## Vision

Be...

- ... a principal contributor to our customer's fluid handling efficiency.
- ... a best-in-class partner for global and local customers.
- ... recognized for being a progressive, fair and rewarding employer.



**BE SUSTAINABLE**

We take environmental protection into account.



**BE EXCELLENT**

Combined technology leadership with service excellence.



**BE CUSTOMER FOCUSED**

Serve our customers with expertise, integrity and passion.



**BE INDIVIDUAL AND GLOBAL**

Develop industry and region specific solutions.



**BE INNOVATIVE**

Foster innovation and exceed current industry standards.



**BE ENTHUSIASTIC**

Invest in people and have them learn from the best.

## CREATE AN INSPIRING WORK ENVIRONMENT

The passion that our people bring to their work is one of our key success factors. We actively support a good working environment, in which efforts are acknowledged, ideas are nurtured and the individual rights are respected. We want to create an environment that allows all of us to reach our potential and objectives. This guarantees lifelong learning and is the basis for continuous improvement.



## GIVE QUALITY A NAME AROUND THE GLOBE

Our quality awareness is at the fore of our company culture. With a consistent and long-term quality policy, we ensure our technology and market leadership and, most of all, customer satisfaction. This allows for the creation of added value for our stakeholders. A long-term market presence is only possible if social factors such as health, employment and product safety are present. The same applies to employment and manufacturing conditions.



## BELIEVE IN SOCIAL WELL-BEING

By bringing individuals, cultures and ideas together we create a stronger company. We believe in social well-being, in taking responsibility to sustainably improve conditions for the wider community. We respect and support each other as individuals, and are always aware of the impact of our actions on others. An open form of communication and an appreciative culture are requirements for our success. Long-term relationships, built on mutual respect and trust, are key to our continuous success in the market.



---

KLINGER Holding GmbH  
Am Kanal 8-10 » A-2352 Gumpoldskirchen  
T +43 2252 607 186 30 » F +43 2252 607 186 33  
office@klinger-international.com