

# Schake

Blocking Technology • Building Equipment



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### Company Presentation



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## Schake history

A family business of tradition



The traditional business was founded as a farrier's workshop in Wetter-Volmarstein by Johann Schake in 1908



His son, Alfred Schake, took over the business in 1939 and expanded the business into a metalworking shop and manufacturer of accessories for the installation of water hydrants



At the beginning of the '60s, the sons restructured the handicraft business to take up production operations for building and barrier equipment



The fourth generation has been managing the business since 2008 with a focus on tradition and progress and continues to expand it further



JOHANN SCHAKE, LOH  
FABRIKATION IN BAUBESCH  
SPARKASSENKONTO: AMTSSPARKASSE VO  
POSTSCHECKKONTO: DORTMUN

## Schake today

A modern company with values



➤ The production facilities for barrier technology and building equipment at the headquarters in Hagen are fitted with modern machinery and technology

➤ A large logistics centre was erected in Wetter-Volmarstein in recent years to keep up with growth

➤ All areas, whether administration, production or logistics, have repeatedly been modernized in order to keep in line with the ever-changing market

➤ The workforce of approx. 150 employees regularly undergoes further training and is a guarantee for quality products







## Blocking technology

A range of versatility



Schake has been manufacturing an individual and comprehensive range in the barrier technology sector for decades



The trade is supported with an extensive catalogue with numerous other advertising means



Production in Germany means that individual production is possible at any time



### The barrier post range comprises:

- Barrier posts – red/white
- Barrier posts – stainless steel
- Barrier elements
- Barrier poles
- Outdoor equipment
- Works security





## Building equipment

A range of versatility

➤ Schake has been manufacturing a constantly growing range of products in the building equipment sector since the beginning of the '60s

➤ We offer a wide range of marketing support for the trade in partnership-based cooperation

➤ We are also able to manufacture special products in small numbers at short notice to meet individual demands

### The building equipment range comprises:

- Road construction equipment
- Event products
- Structural engineering
- Civil engineering
- Storage technology
- Transport equipment
- Transport securing





## Development

From the idea to the finished product



Everything starts with an idea – by our product management or resulting from the needs of a business partner



The Development department has been able to fulfil a wide range of customer demands in recent years



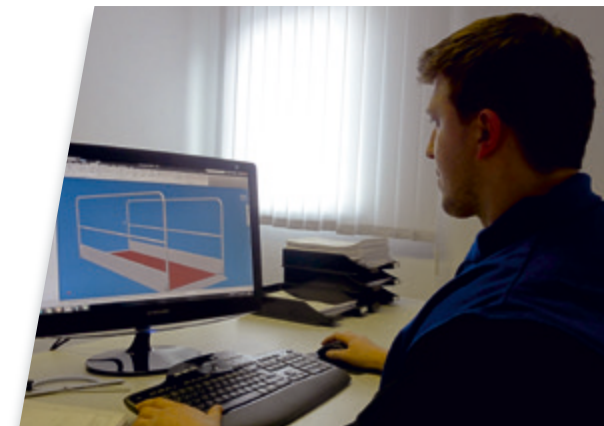
Customized production is also possible using the technical competence of our employees



The creativity of our design engineers is available to all our customers



The focus at all times is on safety, quality and design, and cost-aware implementation







## Production

Own production in Germany continues to be the future



➤ Own production is the key competence

➤ We place a great deal of value on cutting-edge equipment in production because Germany plays a central role in Europe

➤ Quality assurance for both raw materials and semi-finished products, as well as for finished products, is a guarantee for the best results

➤ Own production workshops have been optimized to suit single, individual products in the same way as series production

➤ With our technical competence, custom-made products can be achieved at short notice

## Warehousing

Larger numbers of numerous products directly available



The Schake logistics centre in Wetter-Volmarstein was designed to meet the market's specific demands



Not only finished products are stored, but also components and semi-finished parts so that individual requirements can be met



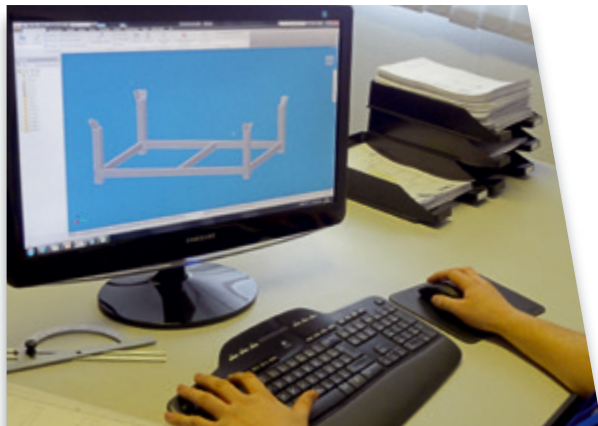
All standard products are available in stock in large numbers so that very good supply capability is ensured



Storage quantities are continuously being optimized in order to further increase the supply speed of products







## Advice

Solutions are developed together



Solutions are developed at Schake in close cooperation with customers



A distinguishing feature of business relations is the competence and friendliness of the contact persons



Employees provide comprehensive advice, for technical questions as well



Our personal relationship with customers and suppliers is a part of our success



Our professionally trained field service is your competent contact partner on site



## Transport

Fast and safe...



Orders are loaded and unloaded at high speed and effectively at the Schake logistics centre



Dispatch is undertaken by our transport partners who provide their service with a high delivery rate



On request, goods are delivered to the installation site. That saves time and money.



All piece-good consignments are tracked electronically so that information about the location of the goods can be provided at any time



Trained specialist personnel ensure that legal requirements are met and guarantee safe transport





## After-Sales Service

Being there for our customers after the sale



Following delivery, our employees will be pleased to help with any questions and provide recommendations



Product training and marketing support for trade go without saying



Customer feedback is essential for the improvement of service quality



Further development of products and specific Schake performances call for close relationships with all customers



# Schake

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**THANK YOU,**  
**very much for your time!**



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