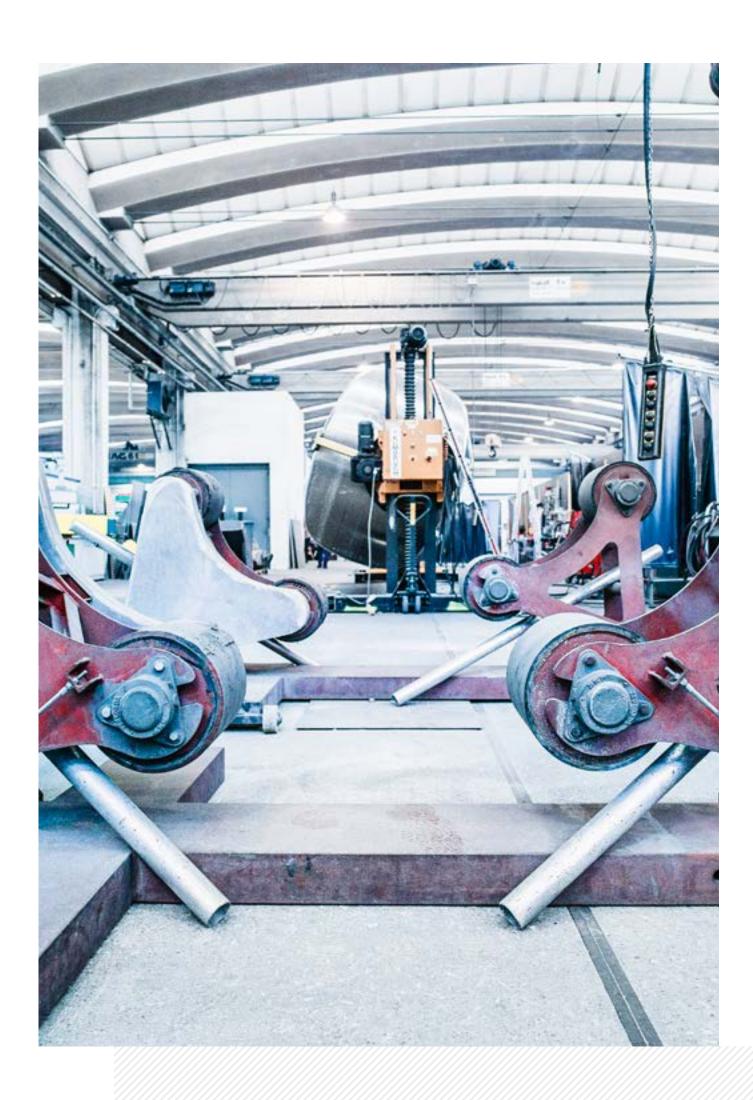




Intelligent Vehicles





Mastering Complexity.



ccording to numerous studies and forecasts, commercial vehicles need to become more intelligent. When it comes to payloads, there will be new challenges on the road ahead: if Europe's ever-increasing volumes of freight are to be managed effectively, commercial vehicles must make a growing contribution, since infrastructure, new legislation and traffic density are placing constraints on numerical growth in lorry units.

The Schwarzmüller Group is therefore oriented to offering targeted benefits: we know precisely ho to make a vehicle more intelligent, ensure it can carry heavier loads and operate more efficiently during use, and customise it to meet individual specifications.

We focus on optimising key benefits: by applying decades of experience and know-how, we can solve any issue, or set about finding one in a highly professional manner. We're your premium provider, with an outstanding track record in managing complexity in vehicle design, and an impressive range of premium products and services.

M

Yours sincerely Roland Hartwig CEO Schwarzmüller Group



The Company

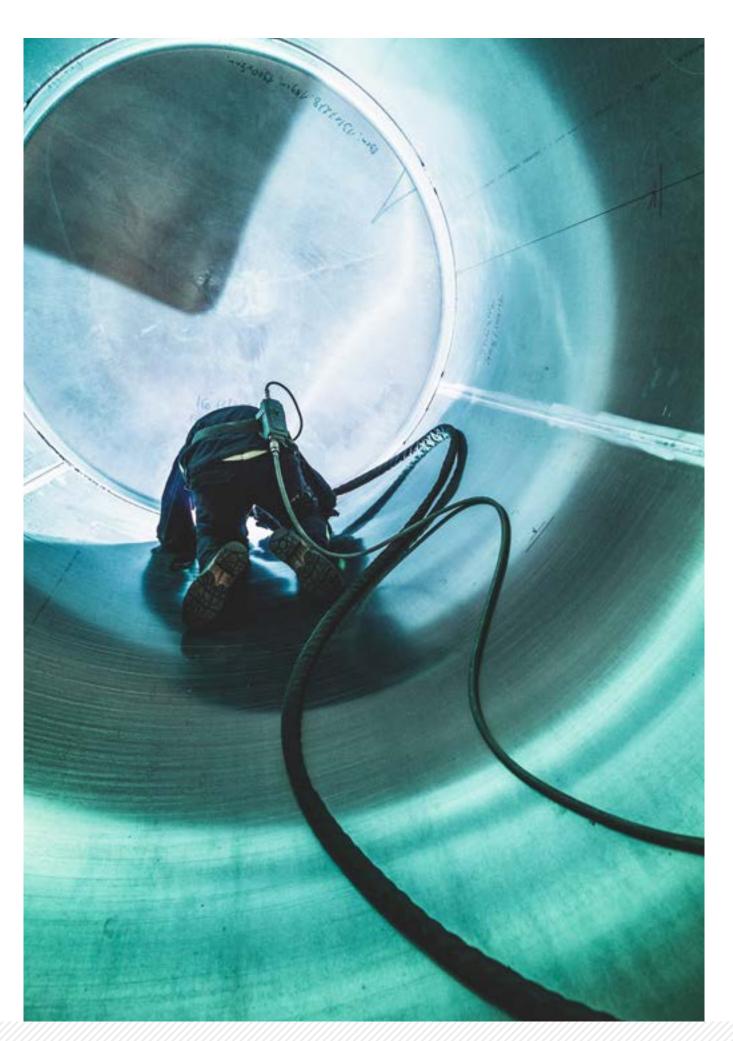


The Commercial Vehicles of the Future.

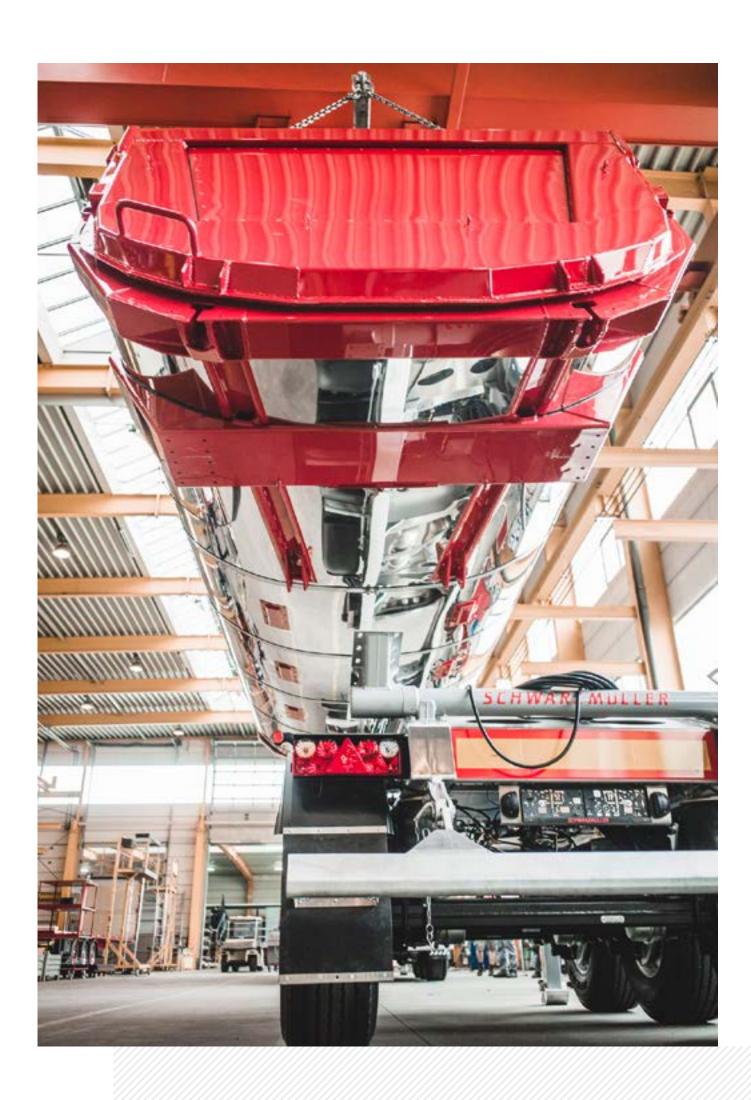
n future, towed units will be the drivers of growth in the haulage industry. Traffic density, new legislation and infrastructure limitations already mean the numerical quantity of lorry units can only increase slowly. It will therefore be vital to enhance the performance of trailers and trailer bodies.

Schwarzmüller vehicles are pacesetters when it comes to payload, flexibility, handling and operating periods, and we offer optimised custom solutions for a variety of industries. In our view, complexity is a question of perspective: Since our strategy revolves around offering premium products and services, we always have answers to the challenges ahead. Schwarzmüller employees have decades of experience in meeting demanding design and technical specifications and are well skilled in the specialised needs of particular industries. The ability to offer tailored solutions is especially valuable when complex commercial vehicles are required.

In the current tough market environment, standard solutions often are not enough. Schwarzmüller, with technically superior products and a flexible range of services, offers support for its vehicles and customers throughout their life cycle. We stay close to our customers in no fewer than 19 countries, via our own workshops and via service partners.







Building on Excellence in Vehicle Technology.

he technical expertise of Schwarzmüller employees is the key to our vehicles' superior performance. From development to design and production, the Schwarzmüller Group is all about guaranteeing top quality and meeting any customer requirement.

Our main operations are at the company headquarters in Freinberg (Upper Austria), where special vehicles are developed and produced. In addition we have operations in Zebrak (Czech Republic) and Budapest (Hungary).

Our operations are based on a competency centre approach, with tasks distributed according to our international strategy. Since we are a full-range supplier of commercial

vehicles, our production processes and employees must meet exalted requirements.

Schwarzmüller is an innovator in areas such as lightweight construction. This is a field in which the company has worked intensively for over 25 years, since it is one of the secrets to larger payloads. We aim to combine very low empty weight with high stability and strength during use; metal processing is the basis for this high efficiency, and numerous technical details ensure optimum performance throughout a vehicle's entire life time. By coordinating all these elements as part of an overall system, we can deliver outstanding customised vehicles for a diverse range of industries.



Pioneers for Over 140 Years.

he company was originally founded in the late 19th century as a blacksmith's workshop. It has since grown to become an international full-range supplier of commercial vehicles, still owned by the family who founded the business. Throughout the Schwarzmüller Group's 140-year history, the common thread has been our employees' ability to come up with notable technical innovations.

- 1870 | Joseph Schwarzmüller opens a blacksmith 's workshop in Passau (Germany)
- 1921 | First trailer with wooden spoke wheels and solid rubber tyres produced
- 1936 | Company headquarters move to Freinberg (Upper Austria)
- 1958 Four service centres opened in Austria and one in Passau (Germany)
- 1966 | Tank vehicles added to the product range of platform, tipper and timber vehicles an important milestone along the road to becoming a full-range supplier of commercial vehicles
- 1990 | Expansion in Eastern Europe begins: Production site set up in Budapest (Hungary)
- 1993 Third production site opens in Zebrak (Czech Republic)
- 2001 Lightweight, high-stability segment tipper vehicle developed
- 2009 New service centre opened in Bucharest (Romania); fully automated production of main chassis beams goes live in Hanzing
- 2009 First walking-floor semi-trailer with steel and aluminium frame
- 2012 ULTRALIGHT platform semi-trailer launched
- 2014 | Product offensive continues with new tipper semi-trailers with thermal insulation





The Vehicles

Vehicles that Set High Standards.



mong Europe's producers of commercial vehicles, Schwarzmüller is the only full-range provider in the premium segment. Along with standard vehicles, we develop customised solutions for a variety of areas such as logistics and long-distance transport, the construction and oil industries, the wood processing industry, the waste management industry, agriculture and the food industry. The common denominator is technical attributes that guarantee added value for our customers.



Timber/Stanchion Vehicles

(drawbar trailers and semi-trailers)

Innovative central axle trailer. Increased payload thanks to lightweight construction; premium stanchion components for secure transport. Wide range of options.

Industry: Timber



Low-Loader Vehicles

(drawbar trailers, semi-trailers,

2- to 5-central-axle trailers)
Stable welded steel design, optimum load tie-down,
extendable load carrier for transporting wider vehicles. Wide
range of options.
Industry: Construction



Platform Vehicles

(semi-trailers, drawbar and central-axle trailers)
Wide variety of semi-trailers. Torsionally rigid ladder frame
design, aluminium body components (code XL), optimum load
tie-down. Wide range of options.
Industries: Haulage/long-distance transport, construction



Swap-Body Vehicles

(drawbar trailers and semi-trailers)

Suitable for roll-off and swap-bodies. Carrier vehicles for a broad range of applications and with intelligent swapping systems. Wide range of options.

Industries: Haulage/long-distance transport, waste management



Walking-Floor Vehicles

(mainly semi-trailers)

Chassis in aluminium or steel; Cargo Floor walkingfloor system with 21 movable sections for loading and unloading. Wide range of options.

Industries: Haulage/long-distance transport, timber, waste management



Tipper Vehicles

(semi-trailers, drawbar and central-axle trailers)
Wide range of lorry bodies; advanced technology and high
rollover stability. Thermally insulated vehicles for transporting mixed materials meet current requirements. Wide
range of options.

Industries: Construction, agriculture, waste management



Tank Vehicles

(semi-trailers, truck bodies and trailers)
In aluminium with double-wedge design (2 and 3 axles)
and stainless steel. Suitable for transporting a wide range
of goods. Low centre of gravity, optimum
functionality. Wide range of options.
Industries: Mineral oil, chemicals, liquid foodstuffs



Refrigerated Vehicles

(semi-trailers, drawbar and central axle trailers, truck bodies)

GRP sandwich design allows an additional payload of 800 kg; reliable supply of spare parts due to high-quality refrigeration equipment from leading manufacturers.

Wide range of options.

Industries: Haulage/long-distance transport, food



Staying Close to Our Customers



Greater Confidence, Lower Costs.

s a premium provider of commercial vehicles, we are responsible for the quality of our vehicles throughout their life cycle, and guarantee our customers comprehensive support whatever their requirements are.

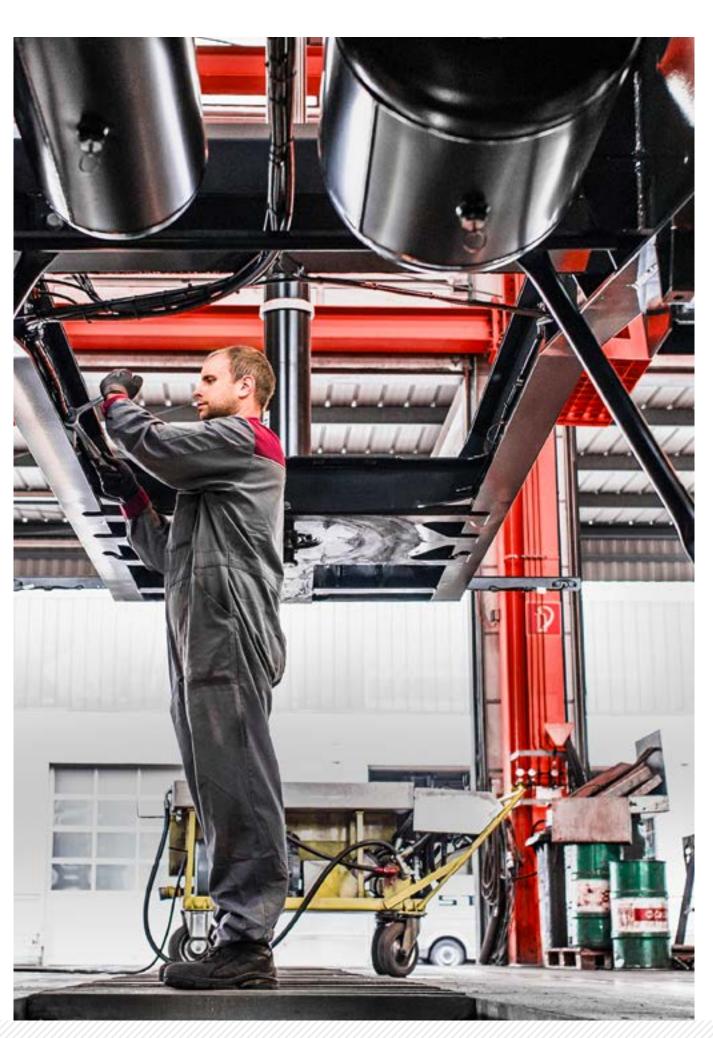
Service – by Schwarzmüller, for Schwarzmüller A network of workshops and service sites provide regular service and maintenance for more than 100,000 vehicles currently in use.

More than 250 trained specialists focus on ensuring that a Schwarzmüller remains a Schwarzmüller. In addition, we have cooperation agreements with 350 service partners along major traffic routes throughout Europe.

Renting an original The Schwarzmüller Group also offers one of Europe's largest fleets of rental vehicles direct from the manufacturer so that fluctuating needs can be managed effectively. These include standard vehicles and special vehicles for various industries. The vehicle fleet also includes the top innovations from our product portfolio.

Intelligent options for leasing a vehicle or buying a used vehicle Schwarzmüller's Financing Service offers custom solutions for vehicle leasing or hire purchase. A broad range of used commercial vehicles are available to customers via our international network.

Schwarzmüller: a comprehensive range of products and services, with added value guaranteed!





Close to the Customer in 19 Countries.

he Schwarzmüller Group is currently represented in 19 countries in Central and Eastern Europe, with its own facilities (production, sales and service) and via sales partners. This international network, and our more than 2,200 employees, are the basis for successful relationships with customers in a wide range of industries requiring high-quality transport solutions. In the market for new vehicles we cover a broad geographic area, and we offer a portfolio of services across the entire life cycle of our products.



PRODUCTION SITES AND SALES LOCATIONS
Freinberg (Austria),
Budapest (Hungary), Zebrak (Czech Republic)

ADDITIONAL SALES LOCATIONS
Bosnia, Bulgaria, Croatia,
Germany, Italy, Poland,
Romania, Serbia, Slovakia,

PARTNERS
Belgium, Latvia, Lithuania,
Russia

Slovenia, Switzerland, Ukraine



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