

# **Simoldes Plastics Company Presentation**





21st of November 2023

**Juntos fazemos melhor** 

# **Simoldes Group**

### **Family-owned company**

Mr. Antonio Rodrigues

Mr. Rui Paulo Rodrigues



#### 1200 employees



1991 MDA – Moldes de Azeméis Oliveira de Azeméis - PORTUGAL

1993 Oliveira de Azeméis - PORTUGAL

1998 Simoldes Aços Brasil S. José dos Pinhais - BRAZIL

2000 Oliveira de Azeméis - PORTUGAL

2001 Mecamolde - Moldes de Plásticos

Oliveira de Azeméis - PORTUGAL

2002 O Ulmolde

Oliveira de Azeméis - PORTUGAL

2002 ACS Germany
First tool making plant in Germany - GERMANY

2005 • ACS Argentina

First tool making plant in Argentina - ARGENTINA

2018 Milling Center

Oliveira de Azeméis - PORTUGAL

2018 Simoldes Aços Morocco

Kenitra - MOROCCO

2021 Simoldes Steel Centre

Oliveira de Azeméis - PORTUGAL

2021 O Tryout Center

Oliveira de Azeméis - PORTUGAL

2021 Simoldes USA

Detroit- USA

Confidencial Copyright / Simoldes Plastics



#### 5 800 employees

1981 O Simoldes Plásticos

Oliveira de Azeméis - PORTUGAL

1993 O Inplas – Indústria de Plásticos

Oliveira de Azeméis - PORTUGAL

1995 Plastaze - Plásticos de Azeméis

Oliveira de Azeméis - PORTUGAL

1996 Simoldes Plásticos Indústria

Caçapava - BRAZIL

1996 Simoldes Plásticos Brazil

S. José dos Pinhais - BRAZIL

1998 Simoldes Plásticos France

Onnaing - FRANCE

2003 Simoldes Plásticos Polska

Jelck Laskowice - POLAND

2014 Simoldes Plásticos Czech

Kvasinv - CZECHIA

2018 Simoldes Plásticos Morocco

Kenitra - MOROCCO

2022 Simoldes Plásticos Zory

Żory - POLAND





HQ & Plants in Portugal



# Simoldes Group Data

691M€

Turnover

2022

2,25%

of Turnover

In R&D Investment 7000

**Employees** 

Worldwide

36

Companies

Present in several continents

20

**Plants** 

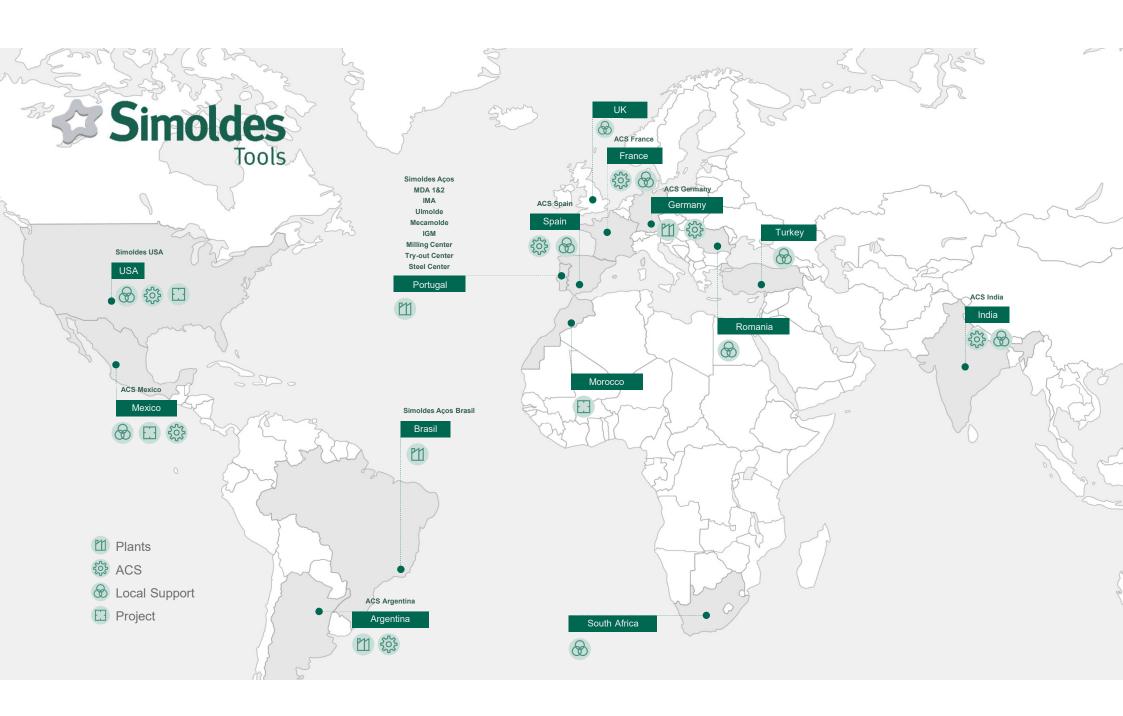
+ 3 Engineering Centers

+ 4 Advanced Customer Services 12

Countries

Portugal | Spain |
France | Germany |
Czechia| Poland |
Morocco | Brazil |
India| Mexico | USA |
Argentina







## Our data









Aeronautics



**Automotive** 



**Building / Construction** 



Childcare



**Food Industry** 



**Furniture** 



**Household Appliances** 



**Medical Equipment** 



Military



Motorcycles Motorcycles



**Packaging** 



**Sports Goods** 



**Technical Equipment** / Measurement



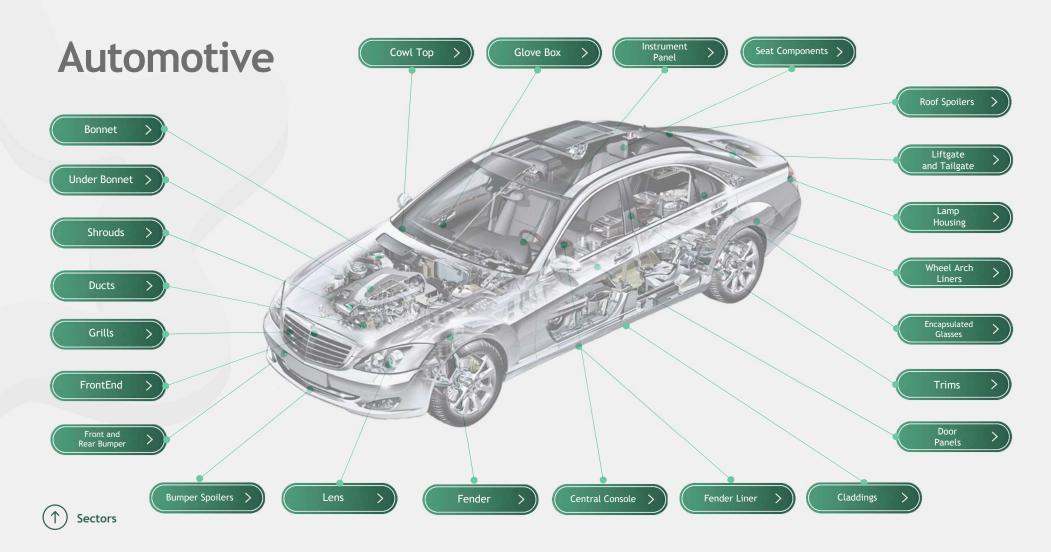


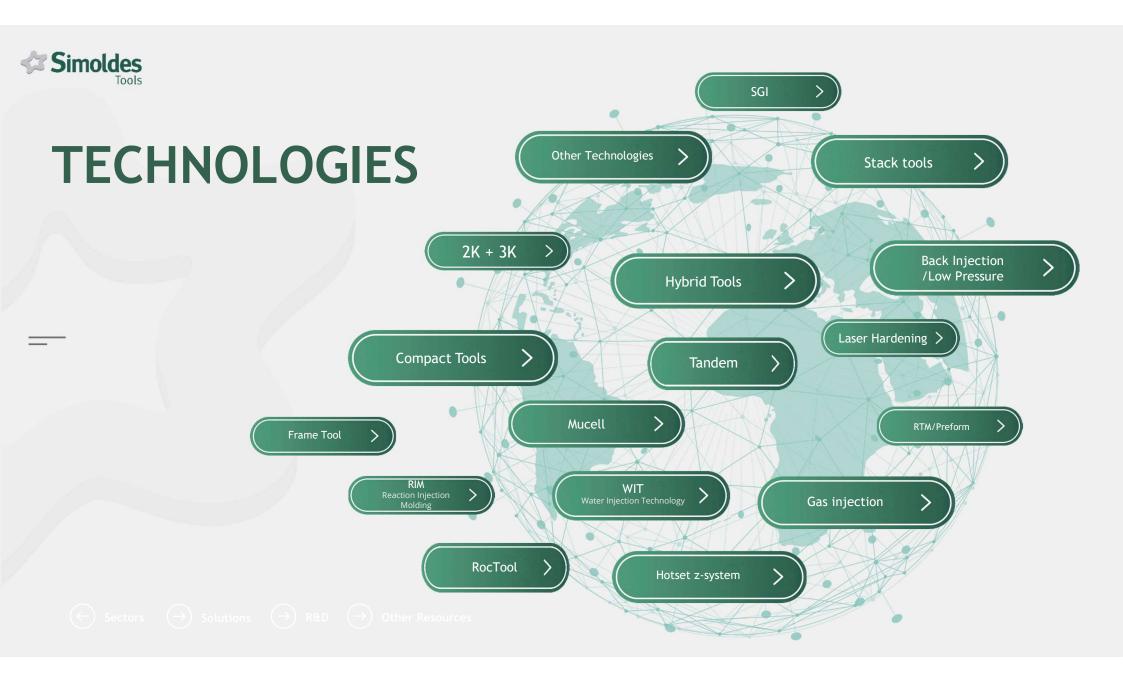






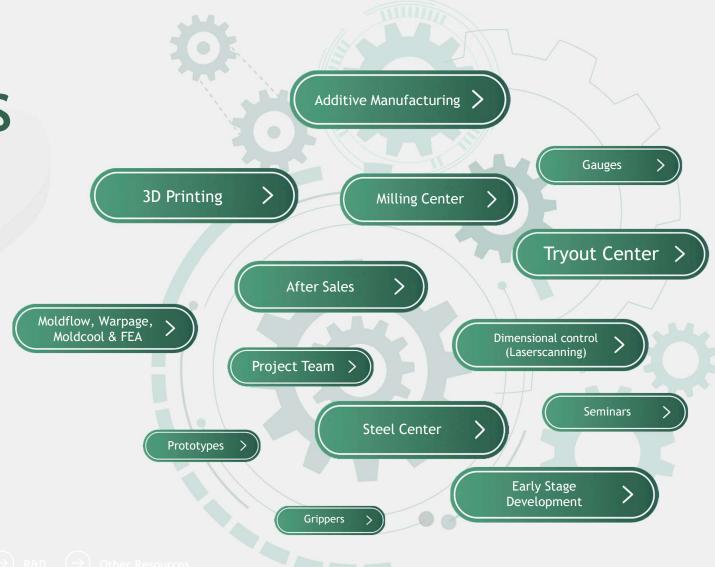








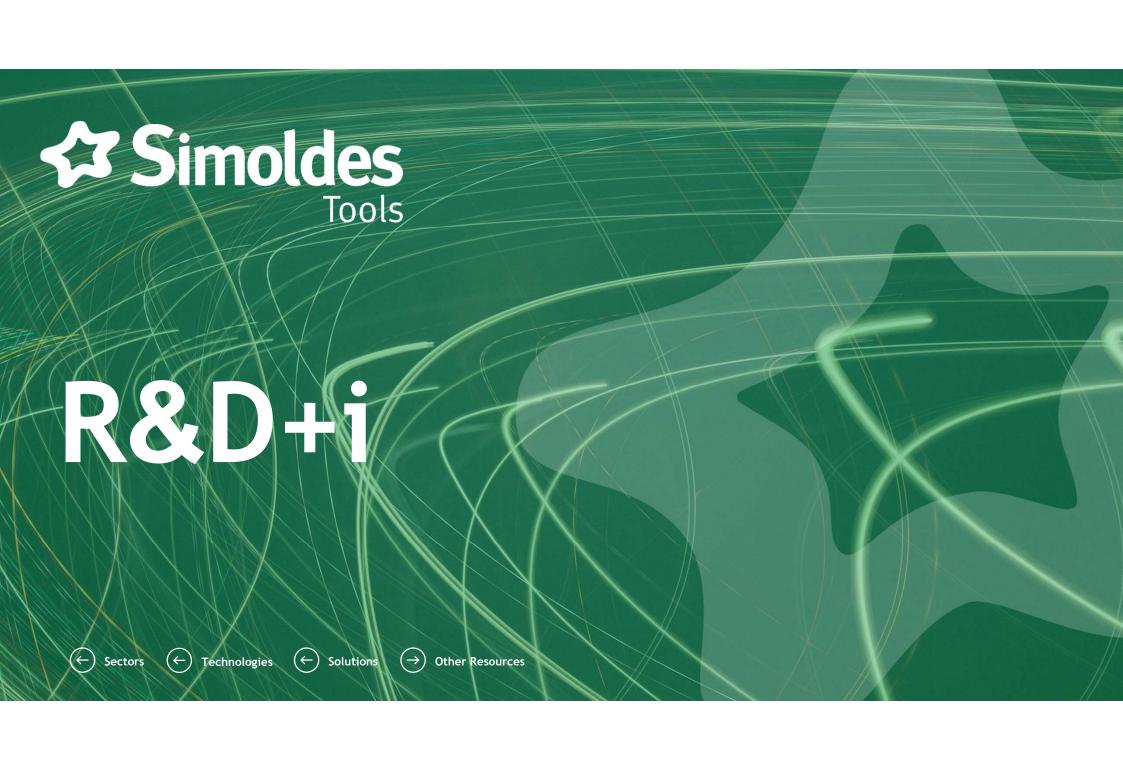
# **SOLUTIONS**















# Worldwide Presence

Portugal Czechia
Spain Poland
France Morocco
Germany Brazil

8 countries

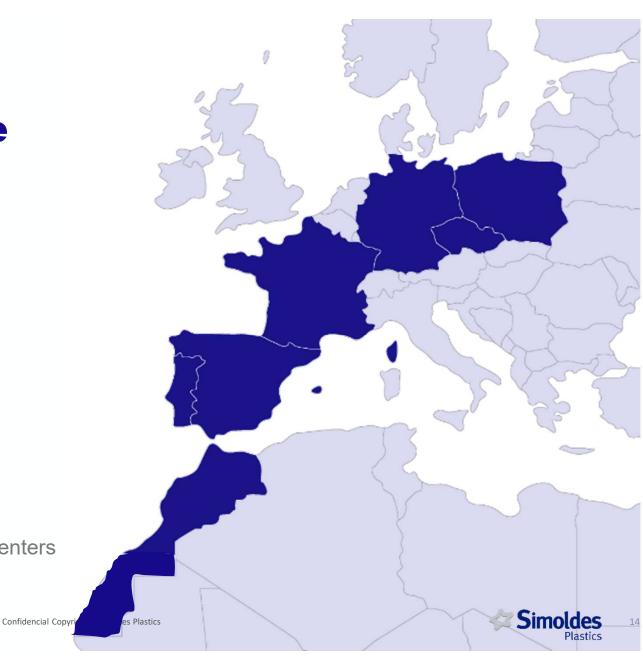
**10** plants

**5800** employees

**600** million €

**7** JIT warehouse

4 customer service centers



# Simoldes is growing in all regions

#### **Brazil**



Simoldes Plásticos Brasil



SPI - Simoldes Plásticos Industria



#### Plastic group organisation

- 1 Technical Centre in Portugal
- 4 Customers Services Offices (sales, projects eng.) France, Germany and Spain
- 10 Plants 8 in Europe & Morocco and 2 in Brazil

#### **Portugal**

Headquarter **Technical Center Production Plants** 





Inplas



Plastaze

#### **France**



**Morocco SPMK** 

Simoldes Plásticos France

#### **Poland**



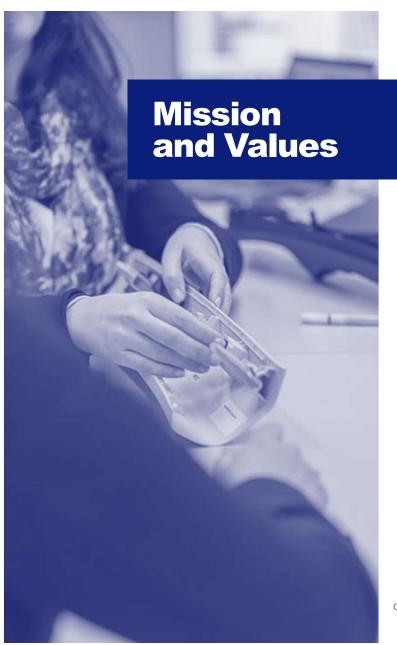
Simoldes Plásticos Polska (Wroclaw)



Simoldes Plásticos Polska (Zory)







### **Mission Statement**

To be the preferred choice of our customers, employees and suppliers, contributing to a sustainable growth and satisfying our stakeholders.

## **Values**

Deliver our commitments.

Trust on each other.



## **Simoldes Strategic Guidelines** (2021-2025)



# TURNOVER GROWTH

### **PROFITABILTY**

# SOLID FINANCIAL STRUCTURE



**CUSTOMER PROXIMITY** 



GROW IN
HIGH-VALUE
ADDED PRODUCTS



COST COMPETITIVENESS

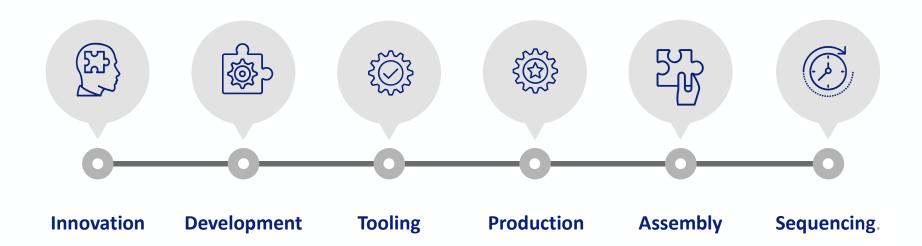


BRING INNOVATION & SOLUTIONS

QUALITY, CONSISTENCY & ON-TIME DELIVERY
CONTINUOUS IMPROVEMENT
SUSTAINABILITY

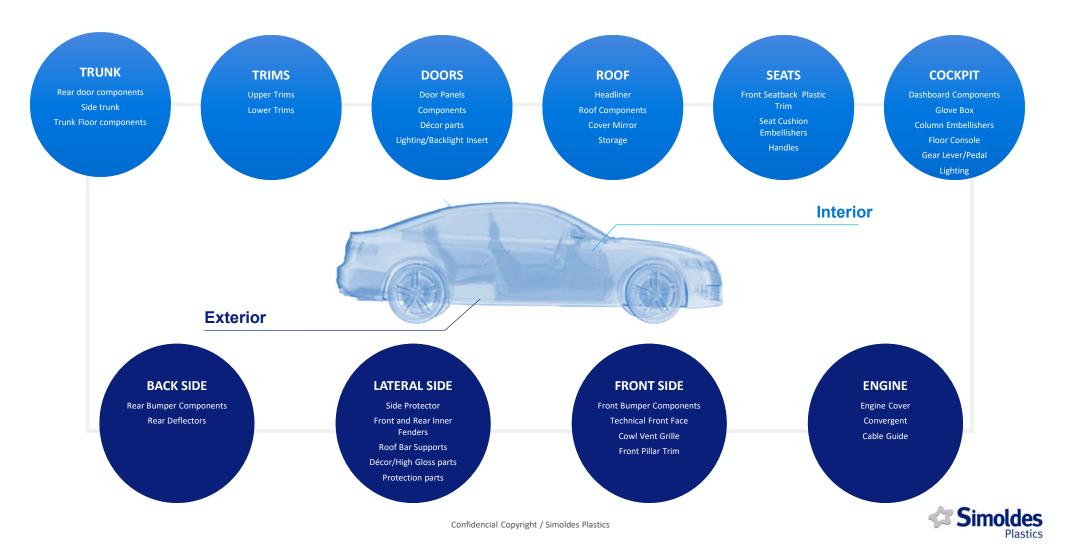


# **Automotive Value Chain Presence**



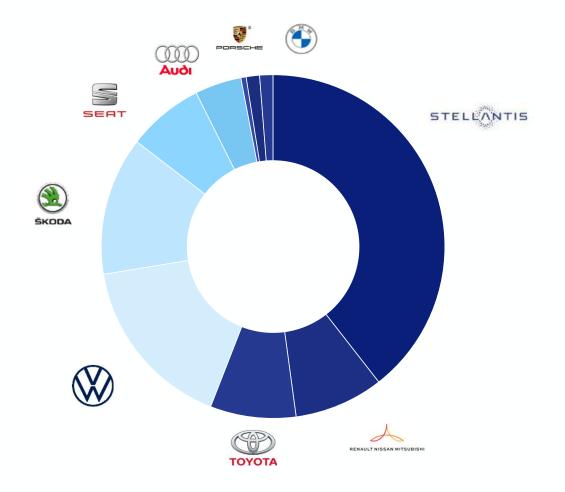


## **Product Families**

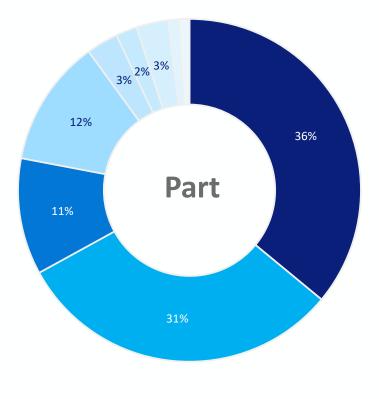


## **Turnover Europe**

Sales Parts (PC + LCV + Truck)



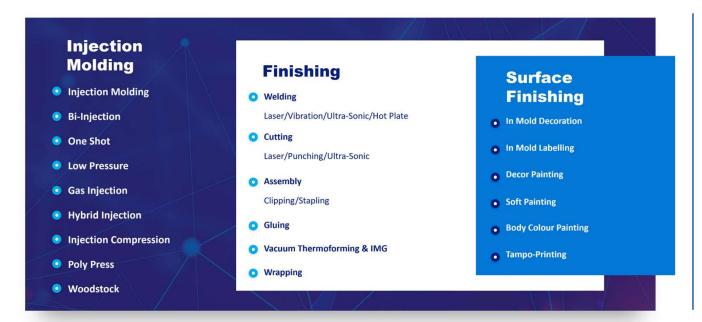






## **High-Value Added Parts**

## **Our Technologies**



- Wrapping Units in East and West
- High Gloss unit for interior/exterior parts
- Automated Painting Line (Upgraded 2022)
- Lighting Technology
- FIP (foaming in place PUR) (East)
- ..



## **Innovative & Proactive Solutions**

## **Strategic Roadmap**

Technology and Market (R)Evolution



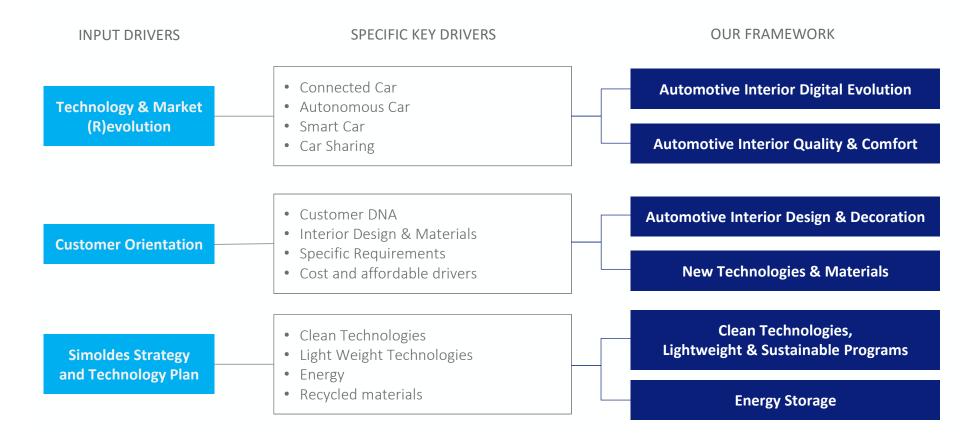
Simoldes Strategy and Technology Plan

Sustainability, competitiveness and knowledge (innovation) are needed to face the challenges of the future



## **Innovative & Proactive Solutions**

## **Strategic Research Framework**







1. Replacement in the photovoltaic roof panel of a glass solution by a polymer solution, translating advantages in terms of cost and weight of the material



### Citroën AMI roof







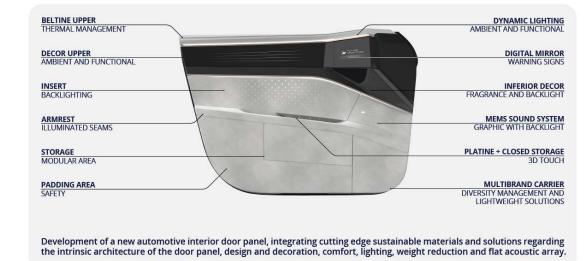




# DOOR PANEL

## **Future Door Panel**















# Sustainability Simoldes automotive aproach

- Boost, recycled materials
- Green Materials





# **Boost, recycled materials**

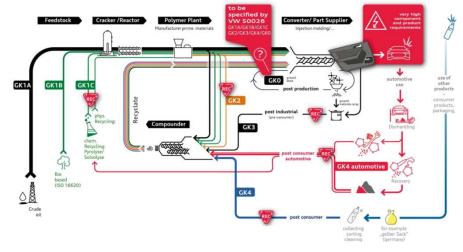
## **Automotive priorities:**

PCR Automotive source - GK4 CLOSE LOOP

**PCR Non-automotive – GK4** 

**PIR Automotive – GK3** 

**PIR Non-Automotive – GK3** 

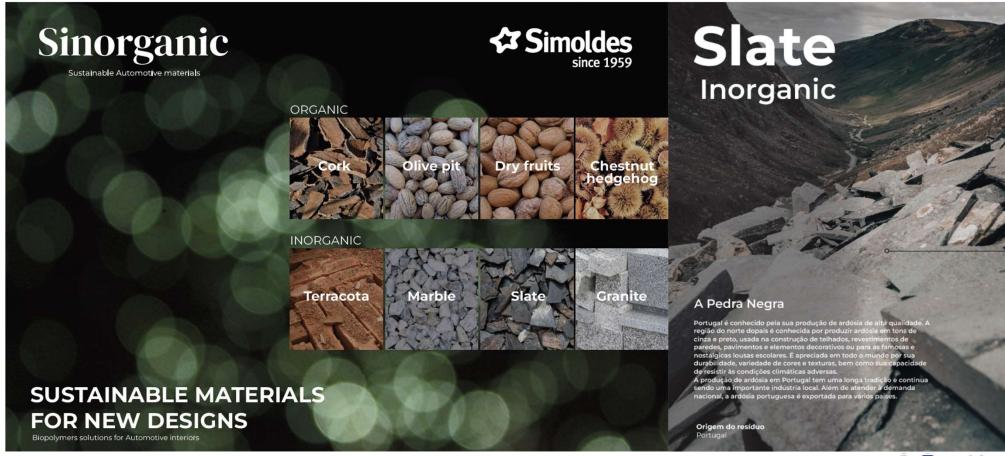




12/12/2023

**Plastics** 

## **Green Materials**





# **OceanBattery**

New business unit to develop and commercialize sodium ion cells for stationary market and refrigerated vehicles.





2029



250 MWh PRODUCTION



TECHNOLOGY DEVELOPMENT CENTER

Production of prismatic sodium ion cells

Licensing of next generation energy storage technologies



simoldes.com

